



JOINT SOLUTION BRIEF

Empowering Threat Intelligence with NuSummit Cybersecurity and SailPoint

Unlocking Identity Governance and Administration (IGA) Success Globally



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IGA is gaining traction in large organizations, fueled by AI/ML integration in identity solutions. Once a passive compliance tool, primarily for on-premises deployments, IGA is evolving into a proactive driver of security. While traditionally limited to well-resourced sectors like finance and government, it's now finding broader appeal thanks to cloud-based alternatives and increased

focus on essential access management. Regulatory pressure remains, but the rise of zero-trust environments demands a proactive approach. This shift calls for AI/ML-powered, role- and attribute-based access controls, along with higher automation in provisioning, pushing IGA beyond the passive realm and into the active heart of security.

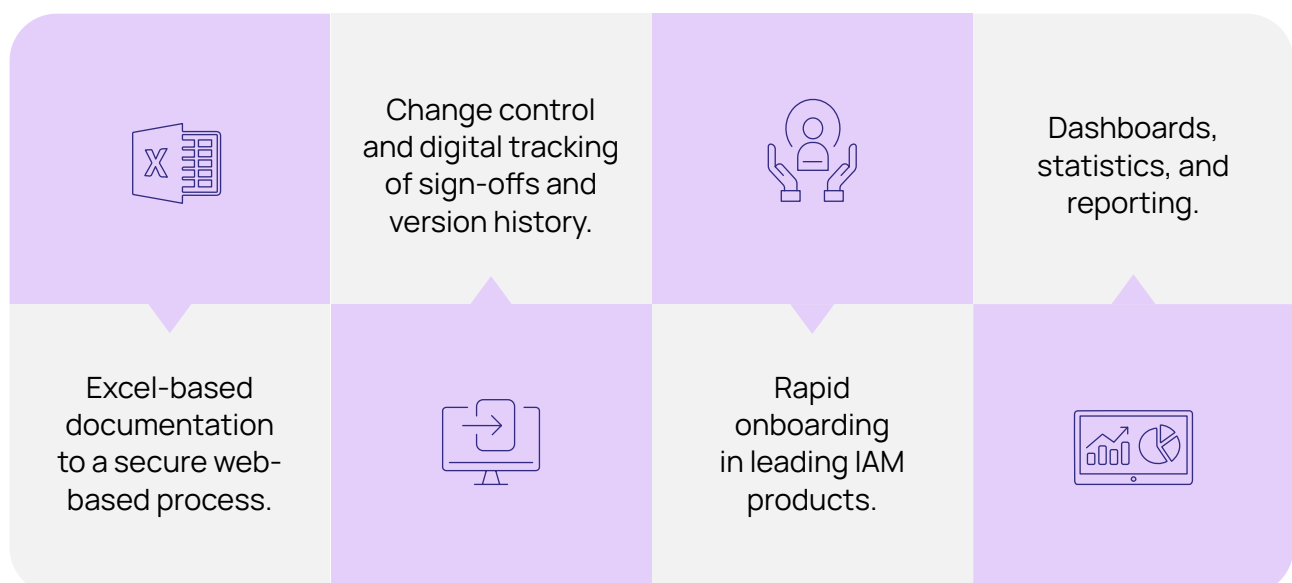
Why NuSummit Cybersecurity + SailPoint?

Innovative Accelerator: PALM

PALM is a proprietary accelerator built to provide a simple and automated way of integrating apps. It encapsulates the vision of automating everything that can be automated – requirement collection, analysis,

processing of role and access data, and writing code and configuration to integrate the applications with IAM products. The power combination enables streamlined deployment, reducing time-to-value and enhancing overall project efficiency.

Core Features



Benefits of PALM



Increased Efficiency and Security

25% efficient access profile process and 85% efficient app integrations with IAM.



Part of the Ecosystem

Interconnected with other systems in the enterprise ecosystem



Workflow Driven

Platform built with RACI (Responsible, Accountable, Consult, Inform) at its core



Accurate Access Structure

Accurate collection and representation of entitlement structure .

SailPoint Identity Security Cloud is an advanced solution designed to manage and secure access to critical data and applications for every identity within an enterprise. It provides an end-to-end solution for identity security, and designed to meet the unique needs of organizations.

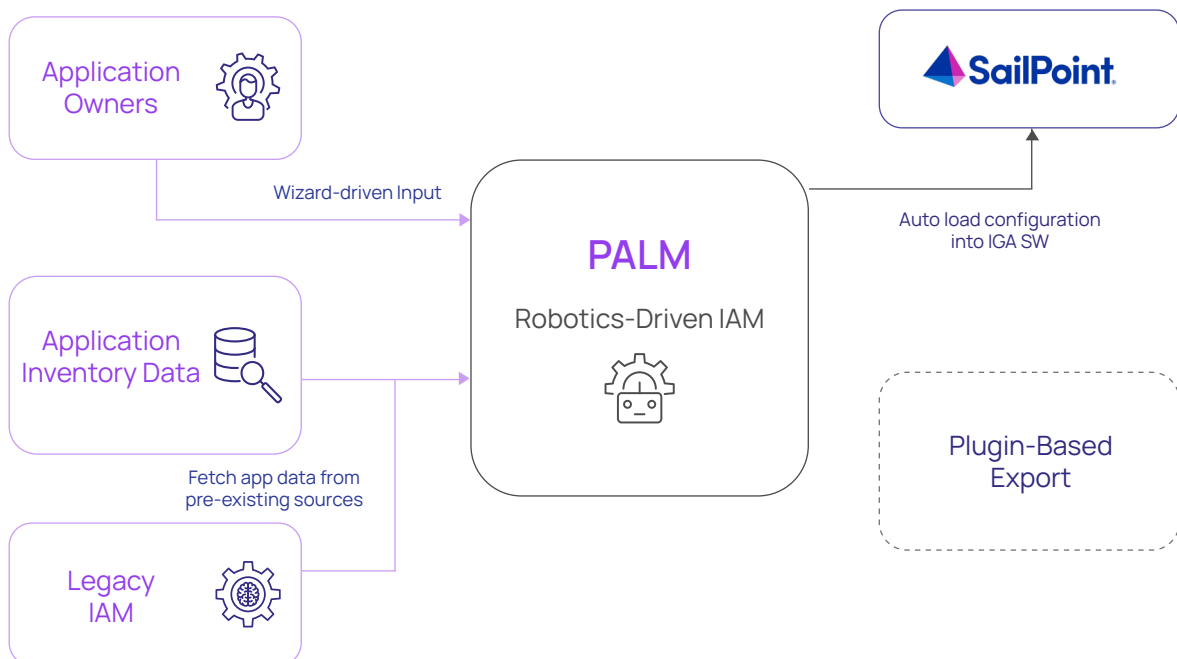
Built on the SailPoint Atlas platform, SailPoint Identity Security Cloud simplifies addressing

identity security needs at every stage of an organization's growth. Key features include embracing Zero Trust principles, modernizing identity governance with AI and ML capabilities, and empowering and protecting remote work environments. This solution enables organizations to effectively manage identities, mitigate risks, and ensure secure access across their systems and teams.

The Power Combination

Our IAM accelerator is a game-changer in simplifying and expediting the application integration process with SailPoint IGA. The accelerator significantly streamlines the profiling and development phases by leveraging a strategic combination of advanced features. The wizard-driven questionnaires, pre-population capabilities, and standardized process workflows ensure a meticulous and efficient approach to profiling. Active collaboration is facilitated, ensuring key stakeholders are engaged, and automated documentation guarantees accuracy. Including visibility tools, gamification elements, intuitive dashboards, and automated documentation ensures collaboration and engagement, enhancing the overall user experience. In the development phase, our accelerator employs a standardized approach, wizard-driven role mapping, and workflow setup, enabling a seamless and consistent development process. Ready templates

for role structures and a workflow-driven code review process promote efficiency, while automatic code generation further accelerates the development timeline. In essence, PALM helps customers expedite their SailPoint IGA integration journey by offering a holistic, user-friendly, and efficient solution that enhances collaboration, ensures accuracy, and accelerates the overall development processes. In essence, PALM helps customers expedite their SailPoint IGA integration journey by offering a holistic, user-friendly, and efficient solution that enhances collaboration, ensures accuracy, and accelerates overall development processes, collection, analysis, processing of role and access data, and writing code and configuration to integrate the applications with IAM products. The power combination enables streamlined deployment, reducing time-to-value and enhancing overall project efficiency.





Partnership Highlights

As a premier Identity and Access Management (IAM) services provider, NuSummit Cybersecurity collaborates with SailPoint to deliver unparalleled identity solutions across diverse industries in India, the Middle East, and North America.



Proven Expertise

Successfully implemented SailPoint identity security platform for clients in BFSI, telecom, manufacturing, pharma, and more.



Trained and Certified Professionals

Over 200 trained and certified professionals ensure excellence in every deployment.



Global Presence

Extensive experience in IAM deployments across India, the Middle East, and North America, catering to regional and global compliance requirements.

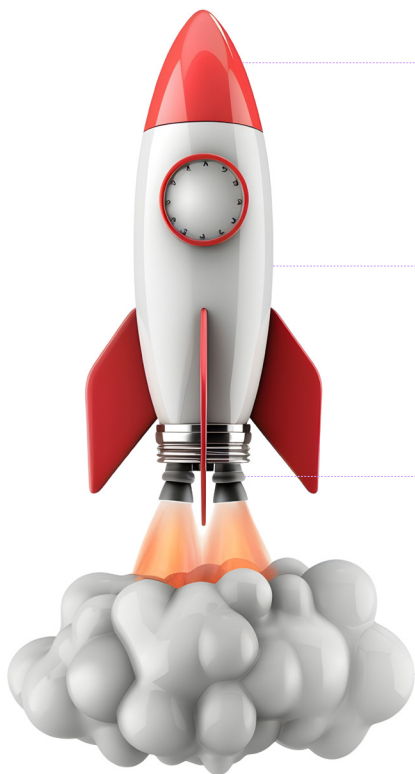


Industry Focus

Tailored solutions for various sectors, addressing unique IAM challenges and regulatory landscapes.

Demonstrated success stories in BFSI, telecom, manufacturing, pharma, and beyond.

Joint Success Stories



- **BFSI Transformation**

Deployed SailPoint IGA for a leading bank, ensuring regulatory compliance and bolstering security.

- **Telecom Efficiency**

Streamlined access control for a telecom giant, reducing operational overhead and enhancing security.

- **Manufacturing Excellence**

Implemented IAM solutions for a manufacturing conglomerate, optimizing identity lifecycle management.

- **Pharma Compliance**

Ensured regulatory compliance and data security for a pharmaceutical leader through SailPoint IGA.

About SailPoint

SailPoint is the leading provider of identity security for the modern enterprise. Enterprise security starts and ends with identities and their access, yet the ability to manage and secure identities today has moved well beyond human capacity. Using a foundation of artificial intelligence and machine learning, the SailPoint Identity Security Platform delivers the right level of access to the right identities and resources at the right time—matching the scale, velocity, and environmental needs of today's cloud-oriented enterprise. Our intelligent, autonomous, and integrated solutions put identity security at the core of digital business operations, enabling even the most complex organizations across the globe to build a security foundation capable of defending against today's most pressing threats.

Unlock the potential of your IAM journey with NuSummit Cybersecurity Limited and SailPoint.

About NuSummit Cybersecurity

NuSummit Cybersecurity helps build and transform cybersecurity postures to enable businesses to mitigate risks. We are a pure-play cybersecurity services company with deep expertise in Identity and Access Management, Risk Advisory, Security Verification, Managed Detection and Response, and Security Engineering services.

Our unique products and services help businesses build and transform security postures while mitigating risks. Our focus is to strengthen security resilience by minimizing the occurrence of attacks, threats, and risks so that you can drive change, innovate, and accelerate growth.

For more information, visit us at cybersecurity.nusummit.com or write to us at cybersales@nusummit.com

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