

JOINT SOLUTION BRIEF

Faster Onboarding and Smarter Identity Governance with NuSummit Cybersecurity and SailPoint

Faster application onboarding, AI-driven identity intelligence, and measurable outcomes.



Why NuSummit Cybersecurity + SailPoint?



**Years of trusted SailPoint partnership.
Thousands of real-world IAM lessons. One proven partner.**

Identity Governance and Administration (IGA) is gaining momentum across large enterprises as AI and machine learning enter identity platforms. Once seen mainly as a compliance tool for on-premises environments, IGA now supports proactive security and business agility.

Financial services and government adopted it first. Cloud-native platforms and a sharper focus on access governance, risk reduction, and operational efficiency are now widening adoption. Compliance remains a driver, and Zero Trust is adding pressure for identity controls that adapt to risk.

Organizations are adopting AI/ML-driven identity analytics, role- and attribute-based access control (RBAC and ABAC), and automated provisioning and lifecycle management. IGA is moving from a passive compliance mechanism to an active part of the security strategy.

PALM.AI: Orchestrating the Future of Identity

The Intelligent Identity Orchestrator to Secure Every Identity and Simplify Every Decision

Under Zero Trust and cloud-first strategies, manual access reviews, role engineering, application onboarding, and identity analytics no longer scale. Identity programs need to analyze identity data continuously, detect risk, tune access models, and automate lifecycle management.

NuSummit PALM.AI (Proactive Autonomous Lifecycle Management) is built for this. It combines AI orchestration, knowledge graphs, retrieval-augmented generation (RAG), and a common identity data model to automate application integration, role and entitlement modeling, access certification, migration readiness assessment, identity analytics, and day-to-day operations.

PALM.AI builds on PALM, NuSummit's application-integration accelerator, which already automates requirement collection, analysis, code generation and configuration. PALM.AI extends that approach across four areas: Intelligent Engineering, Intelligence Operations, Intelligence Analytics and Intelligence Transformation.

300+

IAM
professionals

450+

IAM projects
delivered

20+

global SailPoint
customers

2 billion+

identities and
accesses integrated

PALM.AI capabilities

Four AI-driven capability areas on one tool-agnostic foundation

Capabilities

Intelligent Engineering

- Dynamic Reviewer & Certification
- Role & Entitlement Modelling
- Application Integration
- Intelligent Chat Bot
- Non-Human Identity Mgmt

Intelligence Operations

- Identity Heat Map (duplicate and orphan account detection)
- Inactive Access Identification
- Privileged Access Duration
- Application Access Heat Map

Intelligence Analytics

- Platform Health Dashboard
- Identity Security Dashboard
- Operational & Governance
- Trend & Anomaly Detection
- Predictive Access Insights

Intelligence Transformation

- Artifact Discovery and Readiness
- Migration Complexity Scoring
- Connector Mapping Conversion
- Customization Analysis
- Remediation Recommendations

AI model & integration

- AI Orchestration (LLM + Agents)
- Knowledge Graphs & RAG
- Common Identity Data Model

- AI Guardrails & Security
- Tool Adapters (IGA, AM, PAM)
- APIs & Integration Framework

IAM tool-agnostic integration ecosystem

Business benefits

Engineering & Platform • >80% less access review effort • >90% fewer excessive roles • >70% faster application onboarding • 50–60% faster query resolution • 99% visibility of non-human identities	Operations Intelligence • >90% detection of duplicate accounts • 99% reduction in inactive access • 30% fewer privileged-access violations • 100% visibility of high-risk access • 80% faster MFA failure analysis
Analytical Intelligence • 100% coverage of identity KPIs and SLAs • 100% visibility of governance • 30% faster anomaly detection • earlier risk identification • 95% less reporting effort	IGA Migration Intelligence • effort cut from 6 months to 3 • automated artifact discovery and readiness • less customization analysis • faster mapping and conversion • clear view of migration complexity • less migration rework

Note: Benefits are indicative targets based on baseline-versus-automation and AI-assisted effort. Validate them through client-specific baselining and pilot execution. Actual results vary with environment complexity, data quality, tool landscape and level of automation.



Partnership Highlights

As a premier Identity and Access Management (IAM) services provider, NuSummit Cybersecurity collaborates with SailPoint to deliver unparalleled identity solutions across diverse industries in India, the Middle East, and North America.



Proven Expertise

Successfully implemented SailPoint identity security platform for clients in BFSI, telecom, manufacturing, pharma, and more.



Trained and Certified Professionals

Over 200 trained and 50 SailPoint certified professionals ensure excellence in every deployment.



Global Presence

Extensive experience in IAM deployments across India, the Middle East, and North America, catering to regional and global compliance requirements.



Industry Focus

Tailored solutions for various sectors, addressing unique IAM challenges and regulatory landscapes.

What we offer on SailPoint

- Startup package for greenfield implementations
- Migration from on-premises to cloud IAM (IdentityIQ to Identity Security Cloud)
- KPI- and risk-driven managed services, 24x7
- Rapid application onboarding as a service
- Audit remediation for regulatory compliance
- Optimization and maturity enhancement services

Joint Success Stories

Banking · SailPoint IdentityIQ, Azure SSO **225+ applications onboarded in nine months**

A bank needed to close regulatory findings on an aggressive timeline, including legacy applications with no native IAM integration. NuSummit built a dedicated onboarding team and moved 35+ applications into production each month. NuSummit remediated all 225+ applications under the regulatory findings and redesigned the Mover and Leaver processes.

Global fintech · SailPoint IdentityIQ, Ping ID **600+ applications in two years**

Complex, fragmented IAM and legacy compatibility gaps were driving manual effort and skills shortfalls. An outcome-based managed service, standard templates, and automation (Selenium, Ansible) onboarded 600+ applications. CI/CD and code review automation raised developer efficiency by 50%.

Healthcare · SailPoint IdentityIQ to Identity Security Cloud **Legacy-to-SaaS migration for 142 hospitals**

A hospital chain grown by acquisition ran unsupported IAM systems and had three months to migrate off them. NuSummit migrated the client to SailPoint's SaaS platform ahead of the board's deadline, covering 300,000+ identities, and now runs the environment through a managed services team.

Financial services · SailPoint IdentityIQ, CyberArk, Ping ID, PlainID **One operations team for a multi-vendor IAM estate**

Several vendors ran IAM, so outages followed any disruption. Manual operations were inconsistent and hard to audit. NuSummit centralized platform operations with 70+ KPIs and CPIs, automated 50+ controls, built a SailPoint-native self-service UI for application enrollment, and onboarded 500+ applications in three years.

Pharma · SailPoint Identity Security Cloud **Governance rebuilt, with KPIs leadership can rely on**

The program had no governance, HRMS data quality problems, 50 unconnected legacy applications, and manual access certifications. After gap analysis, NuSummit introduced rapid application onboarding, compliant certification campaigns, and 40+ KPIs, with a weekly dashboard for C-level executives.

About NuSummit Cybersecurity

NuSummit Cybersecurity helps build and transform cybersecurity postures to enable businesses to mitigate risks. We are a pure-play cybersecurity services company with deep expertise in Identity and Access Management, Risk Advisory, Security Verification, Managed Detection and Response, and Security Engineering services.

Our unique products and services help businesses build and transform security postures while mitigating risks. Our focus is to strengthen security resilience by minimizing the occurrence of attacks, threats, and risks so that you can drive change, innovate, and accelerate growth.

For more information, visit us at
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