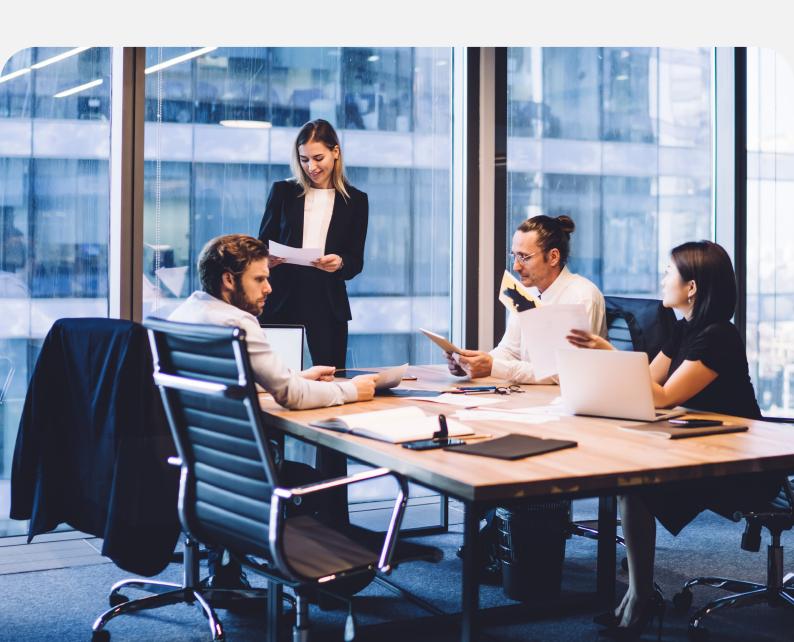# NuSummit®
Cybersecurity

SUCCESS STORY

How a Global Leader in Risk & Financial Advisory Solutions, Addressed their Security Testing needs with NuSummit Cybersecurity's Flex-on-Demand Model

FLEX-ON-DEMAND

About the client

The client is a global risk and financial advisory solutions provider with a strong presence in North and South America, Europe, and Asia. They specialize in valuation, compliance, corporate finance, and restructuring. The financial risk experts cater to various businesses, including S&P 500 and private equity firms. Their primary focus is to assist their clients in managing corporate risks and achieving sustainable growth. Since 2020, they have trusted NuSummit Cybersecurity as their security partner.

Business need

The client operates in a highly regulated industry that prioritizes strong security measures. Although they had an internal security team, they needed a third-party specialized in cybersecurity to assess their overall infrastructure and applications. To address this, they partnered with NuSummit Cybersecurity.

Here is an overview of their requirements:

Understand the current security state of applications:
A holistic penetration testing on external facing applications and evaluate the existing security controls.

Evaluation of external infrastructure:
Security testing of all external facing assets periodically to identify the security gaps in underlying infrastructure.

Remediation of security findings:
An expert-level guidance on remediation of

critical security findings to ensure the overall security is resilient.

Flexible engagement model:
A Flexible engagement model: An adaptable, on-demand service model that efficiently adjusts the active and inactive periods.

Request management system:
A robust system capable of handling high-volume requests, particularly during peak times, without disrupting service delivery or quality.

Our Solution

The client partnered with NuSummit Cybersecurity in 2020, starting with several fixed-scope projects focused on application and security testing. As their needs evolved, they adopted our Flex-on-Demand security assessment engagement model in 2021.

Here are some of the highlights of the solutions we provided to the client:

Application penetration testing:
Performed penetration testing on 40+ applications, including internet-facing critical applications. Identified exploitable vulnerabilities and further performed the exploitation to simulate real-world adversaries.

Infrastructure security testing:
Conducted in-depth infrastructure security testing on 3,700 assets on quarterly basis, uncovering high and critical vulnerabilities which imposed security risk.

Remediation advisory and extended support:
Provided remediation advisory to help the application and infrastructure team apply the countermeasures and thereby improve the overall security posture.

Project quality management:
Assigned a dedicated technical project manager (TPM) to oversee the project, ensuring task accuracy and reviewing deliverables.

Project Governance:
Bi-weekly meetings to review the status, activity pipeline, ongoing tasks, address roadblocks, resource allocation, etc. Established a dedicated communication channel for seamless stakeholder coordination and data sharing.

Benefits

Our collaboration led to substantial improvements, transforming the client's security testing model and enabling them to achieve sustainable growth. Here are key benefits, the client experienced from our collaboration:

- Comprehensive penetration testing methodology aligned with CREST standard.

- Over 10,000 hours of on-demand support in three years from highly skilled and certified cybersecurity professionals.

- Streamlined project management and delivery, ensuring easy execution and timely completion.

- Remediation advisory support to strengthen the security posture.

About NuSummit Cybersecurity

NuSummit Cybersecurity helps build and transform cybersecurity postures to enable businesses to mitigate risks. We are a pure-play cybersecurity services company with deep expertise in Identity and Access Management, Risk Advisory, Security Verification, Managed Detection and Response, and Security Engineering services.

Our unique products and services help businesses build and transform security postures while mitigating risks. Our focus is to strengthen security resilience by minimizing the occurrence of attacks, threats, and risks so that you can drive change, innovate, and accelerate growth.

For more information, visit us at **cybersecurity.nusummit.com** or write to us at **cybersales@nusummit.com**.

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